MEN'S VOWS

2020 MEDIA KIT

mv.

The Market Opportunity

8% of Boomers, 13% of Gen Xers, 20% of millennials and 31% of Centennials identify as LGBTQ+; together, this total represents almost 13% of the US population. (Hornet/Kanter poll 2017)

The purchasing power of LGBTQ+ consumers in the United States approached USD 917 billion in 2017. (Hornet/Kanter poll 2017)

Since granting marriage equality, gay men spend double on their weddings and meaningfully more on rings, receptions and honeymoons. (The Knot LGBTQ Wedding Study 2017)

Men's Vows is the only digital publication focused solely on gay male weddings, providing editorial content and exclusive vendor listings to support men who marry.

According to YouGov, "brands that consistently show support for the gay community have a strong public image across all consumers." But, 66% of LGBTQ+ consumers do not see their lifestyle represented in advertising. (Hornet/Kanter poll 2017)

Men's Vows is the ideal channel for brands to reach this affluent, influential and loyal demographic.

The Men's Vows Opportunity

Men's Vows is the only digital wedding magazine targeting exclusively gay men and supporting gay-friendly wedding vendors across the U.S.

Men's Vows is highly engaging:

- 63,000+ highly engaged followers
- 1,200,000+ average monthly reach
- 10-15% engagement rates (3% is standard for many FB Pages)
- 112,000+ followers

my

- 60,000+ people reached per post (on average); 30-130K impressions per post
- 48,000 average monthly viewers
- 15,000 Average monthly visitors (growing 5-10% MoM)
- Average time on site 1:08; 5:00+ minutes if referred from IG
- Average pages per session 1.53

6,700,000 Total Average Monthly Google Impressions; 80% of our traffic is mobile; 85% of our traffic is from social & social referral; 15,000+ video views per month and growing.

Men's Vows' has the largest global reach of any LGBTQ+ gay wedding site.

Directory Membership

SOCIAL POSTS LOCAL DIRECTORY LISTINGS LOCAL PAGE SPONSORSHIP Monthly Instagram Local-page Sponsorship - Business and service description - 1 Story (2-4 frames) \$1,000 - 1 long-form article (500-750 words) - 1 Static Post - (1-4 images) \$1,500 - \$2,000 - 6+ business and service images - 2 Banner Advertisements - 1 Static Post + 1 Story (2-4 frames) \$2,000 - Editorial - 30 days on site; social promotion - 1 Video + IGTV \$2,500 - \$3,500 - 1 Video + IGTV + 1 Story (2 -4 frames) \$49 Month \$950 \$3,000 - \$4,000 Facebook Yearly Sponsored Editorial (City Specific) - 1 Static Post (1-4 images) \$1,500 - \$2,000 - Business and service description - 1 long-form article (300-500 words) - 1 Video \$2,500 - \$3,500 - 6+ business and service images - 30 days on site; social promotion - Editorial \$650

\$468 or (\$39/monthly)



Sponsored Editorial & Social Posts

| DESTINATION EDITION | SPONSORED EDITORIAL | SOCIAL POSTS | |
|--|--|---|--|
| Home-page takeover - 3 long-form articles (500-750 words) - 2 short-form articles (350 words) - 1 introductory slideshow (15 images) - 30 days on site; social promotion | Sponsored Editorial - 1 long-form article (500-750 words) - 8-10 Images - 30 days on site - Social channel promotions | Instagram - 1 Story (2-4 frames) \$1,000 - 1 Static Post - (1-4 images) \$1,500 - \$2,000 - 1 Static Post + 1 Story (2-4 frames) \$2,000 - 1 Video + IGTV \$2,500 - \$3,500 - 1 Video + IGTV + 1 Story (2 -4 frames) | |
| \$18,000 | \$1,200 | \$3,000 - \$4,000 | |

Facebook

- 1 Static Post (1-4 images) \$1,500 \$2,000
- 1 Video \$2,500 \$3,500

\$3,000

Original Video (optional)

- Men's Vows originated 60 second video

- 30 days on site: social promotion

We require signed insertion orders 30 days prior to campaign launch and payment in full within 10 business days of receiving the signed insertion order.

Men's Vows Brand Partners

| HBO | Room&Board | since <u>Kiehl'</u> s 1881 | () H A V E N L Y | John Atencio. |
|------------------------------|--|------------------------------|---|-----------------------------------|
| ROSEWOOD Hotels & Resorts | Tito's. <i>Handmade</i> VODKA AUTOR & TEXAS | ST REGIS | <i>charles</i> SCHWAB | SUITSUPPLY |
| Kentucci REALESTATE | 5 SEABOURN® | PIPER-HEIDSIECK CHAMPAGNE | WESTIN [®] HOTELS & RESORTS | THE ART of SHAVING REW YORK |

mv.

Men's Vows Destination Partners











Ready to Get Started?

my

Please contact:

Men's Vows info@mensvows.com